



VACANCIES

Independent Chairperson as well as a Member of the supervisory board of Whiffle B.V.

Whiffle at a glance

The energy transition is one of the most impactful challenges facing society and our energy supply. With the rapidly increasing role of renewables in the energy mix and their dependency on the weather, fine-scale and accurate weather forecasting is more relevant than ever. Whiffle sets a new standard in hyper-local weather forecasting. By using cutting-edge computing technologies, fine-scale weather forecasts and weather simulations with high accuracy are produced. Whiffle has the potential and is gearing up to play a significant role in accelerating the energy transition. Whiffle will not only service the renewable energy sector, but is already active in dispersion and air quality, construction and atmospheric research where products can be fully tailored to customers' needs and used for any application domain where local weather phenomena are of importance.

Whiffle has recently successfully closed its Series A round after which the investor base consists of, in addition to the Management:

- Delft Enterprises BV
- Shift Seed Fund III BV
- ENERGIIQ Energie-Innovatiefonds Zuid-Holland BV

Whiffle is currently drafting a new strategic plan outlining which sectors we want to service (first) and how, with the ambition to grow revenue tenfold in the next 5 years. The company has a strong international focus and is proud to count a number of big multi-nationals amongst its clients. The young and dynamic team (average age 30 years) consists of 20 staff, (currently) primarily with a technical background in aerospace technology, meteorology, physics, mathematics, computer science and to be complemented now with sales, operations, customer support, services, etc. The team is led by experienced industry professionals.

Furthermore, a Share Appreciation Rights Plan is decided upon for selected staff members.

The Supervisory Board at Whiffle

The newly to be installed Supervisory Board will consist of 4 members:

- Independent Chairperson of the SB – to be appointed;
- Member of the SB – to be appointed;
- Member of the SB – representing investor Shift Invest;
- Member of the SB – representing investor Energiiq;

Furthermore, observer seats are provided for the other shareholders.

Tasks and responsibilities of the Supervisory Board

The main task of the Supervisory Board is supervision of the Management Board and helping to formulate and achieve its strategic agenda. In addition, the Supervisory Board provides counsel and advice and brings external expertise in areas such as scaling of businesses and team development, sales and marketing, funding and finance. Supervisory Board members have a strong (international) network in their diverse areas of expertise.

Profile Independent Chairperson and member of the Supervisory Board

We're looking for a combination of the following experience or background in our chairperson and member:

1. **Innovation.** Has an affinity with and/or understands companies that are strongly research and innovation driven with a good understanding of striking the right balance between fundamental breakthrough through R&D and commerce.
2. **Software as a Service.** Solid experience with SAAS companies and familiar with its business models, pricing strategies and the intricacies of scaling a business in this area.
3. **Marketing & Sales.** As the rest of the board has a strong background in finance, having experience which can help management in advising them in marketing and sales strategies is highly recommended.
4. **Board experience.** Experience required in the governance structure of a Board of Directors in start-up or scale-up, and its legal obligations. Ideally has formal board governance education. Enjoys coaching of the management team and guides them in growing the company.
5. **Fast growth.** Understands the complexities of building a new business, the financial and commercial challenges and the fast pace of decision making through-out the journey of a scale-up.

Time investment

Every alternate month (five/six times per year), an extensive meeting is held, in principle in person, which will take 3-4 hours where a general business update is provided as well as where topics of a more strategic nature are discussed. The other months, the supervisory board is updated via calls that take about 1 – 1,5 hours and have a fixed agenda.

It's expected that the Chairperson will work with the management team to prepare the extended meetings and has time afterwards to process and discuss the results, and follows up on open actions.

Terms of appointment

The tenure: 2 years

Remuneration: € 15,000 per annum (the chairperson will receive an additional allowance)

Interested?

On behalf of Whiffle the executive search agency Board Refreshment carries out the search for the two new supervisory board members. When interested in one of the positions, please send your resume and motivation to search@boardrefreshment.nl to the attention of Marie-Leontine de Graaf. The application deadline is 5th of August. Selection interviews will be held on 21st of September. For further information about the position or procedure, please contact Board Refreshment, 010-3223777 / www.boardrefreshment.nl.